

**The Automotive industry moves fast.**

Today's automotive environment is a highly competitive and dynamic sector of the economy. Consumer demand continues to change almost daily, resulting in manufacturers putting pressure on their suppliers to react faster, work with constrained budgets, and to bring more value not just in the production of the part, but in the design of the overall vehicle system. Facing these challenges means that automotive suppliers must take a creative approach to all aspects of their business in order to meet their customer's expectations.

At Top Gun Advisors, we've worked with leading companies in the automotive industry over the past 30-years resulting in a best-in-class service platform and execution approach that has enabled us to drive significant value out of a client's real estate portfolio which can deliver positive results to the bottom line.

**Companies that we've helped were concerned with:**

- Trusting that their real estate advisor understood their unique facility requirements, ranging from the broadcast implications for a new JIT facility or the importance of meeting all milestones of a successful launch, including equipment installs, customer certification runs, and start-of-production deadlines
- Structuring real estate transactions in a way that supports business growth and maximizes return on scarce capital while also providing flexibility for a changing strategic environment
- Proactively managing their entire real estate portfolio to support the entire business cycle, ranging from market intelligence for customer quotes to disposition strategies for surplus sites

Maybe you share some of these concerns, or maybe you have other concerns more unique to your business. In either case, working with the right partner, one that is specialized and understands the cost-and-value drivers of your industry, is critical to maintaining your competitive edge.

If your real estate isn't playing an active role in your strategy and success, then it might be worth your time to meet with the team at Top Gun Advisors.

Client Type Experience	Project Type Experience	Value Added Real Estate Services
Cockpit Systems Interior Systems Seating Systems Wiring and Harness Electrical Components Roll Forming and Stamping Steering and Control Systems Latches & Fasteners Roofing Systems	Manufacturing Sites Distribution Facilities Research & Development Technical Centers Design Centers Sales Offices Headquarters & Corporate Sites	Site Selection Acquisitions/Dispositions Transaction Services Design-Build Projects Capital Market Transactions Project/Construction Management Mergers & Acquisitions Support Portfolio Solutions Incentives Strategy & Planning

**About Top Gun Advisors**

Top Gun Advisors ("TGA") is a corporate real estate advisory firm specializing in working with plastics and automotive users who are concerned with aligning their real estate to maximize growth opportunities and profitability. TGA's goal is to generate \$1.0 billion in real estate savings for its customers.

